



February 4, 2016

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Dear Sir / Madam,

Company No. : 532622 / GDL

Re: Disclosure under Regulation 30 of SEBI (LODR) Regulations 2015

Further to our communication dated 28-Jan-2016, we inform you that the Company held Investors / Analysts call on Wednesday, 3-Feb-2016.

The discussions were on Q-3 results and did not involve any unpublished price sensitive information.

The press release for the financial results for the third quarter and the list of participants in the Q-3 Conference call, are attached.

Please take the above information on records.

Yours faithfully, For GATEWAY DISTRIPARKS LIMITED

Dy. C EO & CFO cum Company Secretary

Encl: a/a





Press Release - New Delhi: 3 February 2016

Gateway Distriparks Limited (GDL) Q-3 Results - Chennai Rains Affect Profit

GDL Group's consolidated net profit in Q-3 has slightly increased from the previous quarter. Although CFS results were down due to a combination of macro level factors and unprecedented rains at Chennai, on a consolidated level this has been partly offset due to improved performance by the Rail division.

<u>Interim Dividend of Rs 4 per share</u>: GDL board declared an interim dividend for FY2015-16 of 40% (Rs. 4 per share) amounting to Rs 43.5 Cr. + applicable taxes.

Mr. Prem Kishan Gupta, Chairman & Managing Director, commented:

"The CFS business has been adversely affected by current macro situation wherein overall port volumes have gone down, especially on the Exports side. Unprecedented rains at Chennai had disrupted operations at Chennai Port which further affected our volumes. However normal operations have now resumed at the port, and our 2nd CFS at Chennai has also resumed operations in January 2016. At Krishnapatnam, construction has already commenced and we plan to start operations within the year. We are also actively looking to expand further in new locations where we see potential of container volume growth.

On the Rail front, volumes had increased as compared to Q2 and profitability was maintained due to double stack operations. Construction has commenced at Viramgam which is expected to be operational as a second hub for our double stack operations in August. The Company hopes to gain substantial double stack benefits through their existing network after completion of Viramgam, even before the Dedicated Freight Corridor (DFC) becomes operational. The financial results of the Rail business reflect full tax provisioning.

Snowman is currently consolidating its position as the market leader in the temperature controlled or cold chain industry, by changing the product mix to increase the share of high value products which are time and temperature sensitive, as well as changing the model of the transportation division from lease to owned vehicles with the intention of bringing value to the its core business of cold storage.

With new facilities under construction, the GDL group will continue as the market leader in the industry and expand its network with good quality assets and we are confident the volumes will come in as the macro level situation improves."

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CIN: L74899MH1994PLC164024







The detailed financial performance of the group is as follows:

Consolidated Results (Q-3): Profit After Tax (PAT) after minority interest was Rs 30.9 Cr., up from Rs 30.6 Cr. in Q-2.

<u>Balance sheet</u> continued to remain robust. Cash and equivalents at the end of the quarter were at Rs 217 Cr as compared to Rs 155 Cr. at the beginning of the financial year. The net worth of the group increased to Rs 1,303 Cr. from Rs 1,219 Cr.

Segment-wise Performance (Q-3)

<u>CFS</u>: Throughput was down 9.4% (Q-o-Q) to 86,604 TEUs. EBITDA was down 15% to Rs 24.6 Cr. PBT went down 19% to Rs 17.4 Cr., while PAT (Before minority interest) was down 15 % (Q-o-Q) to Rs 12.8 Cr.

<u>Rail</u>: Throughput went up 9.7% to 51,140 TEUs. EBITDA was up 4.5% to Rs 38.2 Cr. PBT increased by 9.8% to Rs 24.4 Cr while PAT (Before minority interest) was up by 12.5% (Q-o-Q) to Rs 16.4 Cr.

<u>Cold Chain</u>: EBITDA went up 3% (Q-o-Q) to Rs 11.4 Cr. PBT went down from Rs 2.2 Cr. to Rs 2.1 Cr., while PAT went up from Rs 2.9 Cr. to Rs 4.5 Cr.

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Gateway Distriparks Ltd				
Q3FY16 Earnings Call Participants List				
Sr. No.	Company	Name		
1	Allard Partners	Prerna Lotlikar		
2	Amanansa	Anshul Dosi		
3	Ambit Capital	Gaurav Mehta		
4	Ambit Capital	Utsav Mehta		
5	Anand Rathi	Narendra Solanki		
6	Anand Rathi	Prathik Parekh		
7	Antique Stock Broking	Nishant Shah		
8	Antique Stock Broking	Prateek Kumar		
9	Anvil Research	Urmil Shah		
10	Arihant Securities	Sharad K		
11	Asteya Global	Darshan Jain		
12	Astute Solutions	Naushad Chaudhary		
13	Axis Asset Management	Pankaj Murarka		
14	Axis Bank	Chetan Kapoor		
15	Axis Capital	Ankur Pariwal		
16	Axis Securities	Pankaj Bobade		
17	B&K Securities	Bhavin Gandhi		
18	B&K Securities	Jinit Mehta		
19	Bajaj Alliance	Gaurav Sanghvi		
20	Barings	Manoj Shroff		
21	Birla Sunlife MF	Sahil Doshi		
22	Birla Sunlife MF	Vineet Maloo		
23	Bloomberg	Nancy Smith		
24	Bloomberg	Shiv Kumar		
25	BNP Paribas	Shreyas S		
26	BOI AXA	Vaun Agarwal		
27	Canara Robeco	Yogesh Patil		
28	Capital 72 Advisors	Nysar Shah		
29	Capital 72 Advisors	Shrenik Shah		
30	Capital Markets	Rushit Parekh		
31	Centrum Broking	Renani Chadi		
32	Citi Group	Maulik Doshi		
33	Cogencis	Ashwin Kumar		
34	Cogensis	Namrata More		
35	Comgest	Gagan Thareja		
36	Crisil	Elizabeth Master		
37	Crisil	Geet Mehta		
38	Destimoney Securities	Rajeev Bharti		
39	Deutsche Bank	Chockalingam Narayanan		
40	Dimensional Securities	Harsh Shah		
41	Dolat Capital	Jignesh Makwana		
42	Dolat Capital	Amit Khurana		
43	East Bridge	Avnish Verman		
44	Edelweiss	Nihal Jham		

45	Edelweiss	Suchi Srivatav
46	Elara Capital	Ashish Kejriwal
47	Elysium Investment Advisors	Hemant Sriraman
48	Enam AMC	Pavas Pethia
49	Equity Master	Sarvajeet Bodas
50	Faering Cap	Mayuresh Kini
51	FRR Shares	Janavi Dave
52	Future Generali	Chinmay Gandre
53	Gee Cee Securities	Govind Lal
54	GICA	Harita Rao
55	GMO Emerging Markets	Saurabh Arya
56	Goldman Sachs	Giresh Pathak
57	Goldman Sachs	Pulkit P
58	HDFC MF	Rakesh Vyas
59	HDFC Securities	Dipen Sheth
60	High Pump Securities	Ustav Agarwal
61	ICICI Lombard	P Shiva
62	ICICI Mutual Fund	Akash Kumar
63	ICICI Securities	Bharti Muchhal
64	ICICI Securities	Ankit P
65	ICICI Securities	Anurag Vyas
66	ICICI Securities	Shekhar Asnani
67	IDFC Securities	Bhoomika Nair
68	IFC	Harsh Jindal
69	IIFL	Devesh Agarwal
70	IIFL	Lokesh Kashikar
71	IL&FS	Jaspreet Singh
72	Indiabulls MF	Rajiv Desai
73	Investec	Aditya Bhartiya
74	J M Financial	Dharmendra Dave
75	Jefferies	Ankit Fitkariwala
76	Jefferies	Tanvi Dixit
77	JM Financial	Achal Lohade
78	Karma Capital	Alok Ravat
79	Karma Capital	Kuntal Goel
80	Kotak MF	Mandar Powar
81	Kotak Securities	Aditya Mongya
82	Kotak Securities	Amit Agarwal
83	KR Choksey	Kishan Choksey
84	KSA Shares and Securities	Apara Mehta
85	Mirae Asset Management	Nilesh Kurana
86	Mirae Asset Management	Bharti Sawant
87	Mizuho Bank	Sayyam Shah
88	Morgan Stanley	Amol Jadhav
89	Mosaic Ventures	Samir Begrajka
90	MOSL	Harshad Boravke
91	MOSL	Rajat Agarwal

92	Nirmal Bang	Akansha Jain
93	OHM Group	Mitesh Shah
94	Optimum Securities	Siddhant Shah
95	P I Square	Pallav Shah
96	Phillip Capital	Vikram Surya Vanshi
97	Prabhudas Lilladhar	Nishna Biyani
98	Prabhudas Lilladhar	Shri Shankar
99	Premji Invest	Swati S
100	Premji Invest	Vinay Nambiar
101	Principal India	Siddharth Mohite
102	Quant Capital	Himanshu Nayyar
103	Quantum Securities	Shalini Gupta
104	RBS	Rohit Laungani
105	Reliagre Invest Co	Nilesh Dhamnaskar
106	Reliance MF	Pratik Agarwal
107	Reliance Mutual Fund	Abhinav Bandhari
108	RRS Shares and Stockbrokers	Nimit Shah
109	SBI Caps Securities	Viral Shah
110	Sharekhan	Gaurav Dua
111	Sharekhan	Nikhil Shah
112	Sharekhan	Ronal Siyoni
113	Sidcap	Darshan Engineer
114	Silver Streak AMC	Deepak Malhotra
115	SKS Capital	Chintan Sheth
116	Spark Capital	Balakrishan
117	Spark Capital	Mukesh Sharaf
118	Spark Capital	Ramakrishnan Seshan
119	Sundaram Mutual Fund	Abhijit Vara
120	Tamohara Investment Managers	Tejas Gutka
121	TATA Asset Management	Dhrushil Jhaveri
122	Tata Investment Corporation	Rajiv Jajo
123	Taurus MF	Manisha Porwal
124	UBS	Shalini Kumar
125	Unify Capital	Pawan Kumar
126	Union KBC	Tushar Jeminius
127	VLS Finance	Karthik Chugh